

# **Toni Antunović, Logistics Specialist** Novartis Hrvatska, d.o.o.

I was born on September the 21st 1992, in Makarska. After finishing high school I enrolled at the Faculty of Economics and Business, University of Zagreb. In 2016 I have graduated on the subject of the analysis of financial statements. Throughout the university days I was actively involved in the work of student association eSTUDENT. As student assistant at the Department of Organization and Management I participated in the publication of two books. With the exception of summer work, I gained first

serious work experience in June 2015 as project consultant at Prava ideja, where I participated in the preparation of projects for "Poduzetnički impuls", funding program organized by Croatian Government. In September 2015 I got opportunity to move to Novartis as Logistics Assistant. During that period, I got deep insight in all logistics procedures (procurement, orders processing, stock management, invoicing) and participated in implementation of ABC model. In January 2017 I was promoted to new position as Logistics Specialist.



### **Jure Belić**, Product Specialist Pliva Hrvatska d.o.o.

My educational background includes Master's Degree in Pharmacy from University of Zagreb. I have worked in drugstore for year and a half and during that time I passed national exam and now I have license for independent work as a pharmacist. I have 6 years of experience in branded generic business inside Croatian based international pharmaceutical company. I have experience in marketing and sales of generic medicines and launches of new products. My field of interests is improving marketing and selling skills in pharma industry because the environment and the time in which we live in is constantly changing and if we want to be successful in

our work we need to be ready for those changes even before they happen, so we could react on time with new activities. Attending this course will give me opportunity to learn more form experience of many speakers who will be lecturing, also this course will provide me great opportunity for networking and sharing experience with other attenders for many different sectors.



#### **Željka Bučec**, Finance and Accounting Team Leader Croatia Schneider Electric d.o.o.

Željka Bučec, chartered certified accountant with more than 12 years of experience in accounting, finance and tax field is currently holding a Finance and Accounting Team Leader position for Croatia, Slovenia, Bosnia and Herzegovina in Schneider Electric d.o.o. She is responsible for leading and supporting delivery of operational financial and accounting processes, compliance with tax requirement's, control of all accounting related areas (treasury, taxation and bookkeeping), submission of all financial and accounting statements in according to local regulation and following local

regulations and all taxation matters. Prior to joining Schneider Electric, Željka worked for ABB d.o.o seven years on various position from Accounting & Finance Specialist / Key user SAP (FI), Head of Accounts Receivable, the last position was Tax Specialist for Balkan cluster. Željka has strong communicational and organizational skills and is a great team player.



photography.

#### Ivan Cicvarić, Transaction Advisory Services Senior EY

Ivan Cicvarić is a Senior in Transaction Advisory Services department in EY. Ivan gained his master's degree from the Faculty of Economics and Business, University of Zagreb. He joined EY in 2013 and has worked in Assurance department before moving to Transactions Advisory Services department. Ivan has experience in transaction support and M&A services where he participated in numerous business transactions and related advisory services primarily in the banking and financial sector. Besides experience in banking industry, Ivan gained significant know-how through advisory and assurance services in the oil and gas, automotive and the pharmaceutical industry. In his free time, Ivan enjoys sailing, hiking and

### Ivana Čepo, Assessment Coordinator Electus ljudski potencijali d.o.o.

After finishing VII. Gymnasium in Zagreb in 2005, Ivana graduated on Faculty of Humanities and Social Sciences (master's degree in Psychology) in February 2012. In February 2011 she started working in Electus Human Resources Ltd. at first as a student on the position Assessment Assistant. During that period, she had the opportunity to see the use of organizational psychology in practice and to become familiar with the field of human resources, and its role in various companies. After graduation, she continued working in Electus on the position Assessment Specialist where her responsibilities expanded. Currently, Ivana is on the position Assessment Coordinator, that is Head of Assessment department in Selectio Group. From 2013 Ivana is also a Certifier on the Employer Partner Certificate project. She continuously seeks to improve her knowledge in human resources processes, but also aims to expand her knowledge to a wider area.



#### **Željka Ćenan**, Marketing and PR specialist Poliklinika Bagatin

Željka has a master's degree in economics and extensive experience in marketing and PR. After finishing the faculty she got the job in Adria Media Zagreb, working as the main coordinator of licensing, marketing assistant and chief editor assistant. Her next job was in Printera Group working as Head of Marketing and PR alongside with working in Whizz marketing solutions as external associate. She has experience in digital marketing which she acquired by participating in the Internet marketing Academy.

Furthermore, her passion lies in designing and creating magazines. Also in sports, such as recreational swimming, skiing, wakeboarding and fitness. In her work she strives to be all that is needed in the system - a strategic partner, advisor, innovator, initiator, creator. She loves working with people, learning new things, collecting new experiences, knowledge, techniques and ideas. She likes challenges, innovations and trends. Željka is a responsible and extremely positive person, prone to teamwork and highly adjustable to dynamic working atmosphere.



### **Martina Ćurić,** Digital Customer Experience Leader Schneider Electric d.o.o.

Martina is leading digitization for CEE region in Schneider Electric, a global specialist in energy management and automation. Prior this she was based in Dubai, company hub for Middle East, as Marketing and Communication Manager for Gulf region. She fulfilled her passion for a synergy of marketing, creativity, innovation and technology through education at Polytechnic of Zagreb, where she acquired a master's degree in information technology, and then through work in two global ICT corporations, Cisco and Hewlett Packard. Martina has extensive experience in leading the global brands and numerous communication projects with focus on driving sales and creating brand awareness. With outstanding communication skills and expertise in strategic marketing, also has exceptional business

technical knowledge, usable in the ICT and energy sectors.



#### Zrinka Dolenec, Business Relationship Manager Raiffeisenbank Austria d.d.

In 2013., Zrinka joined Large corporate customers team at Raiffeisenbank Austria d.d. as Business relationship manager right after graduating at Faculty of Economics and Business Zagreb. Since then, her everyday work includes managing portfolio of corporate clients, selling risk and non-risk bank products, coordination of business activities, preparing and processing of financial data, and, most important, listening to client's needs. She is fluent in English and currently working on improving her German. In her spare time, Zrinka plays volleyball and practices yoga. She sees participating in AmCham Talents program as an opportunity to meet new

people with similar interests, but maybe different point of view.





### Domagoj **Draženović**, Partner account manager for Retail Microsoft Hrvatska d.o.o.

Finding inspiration in new challenges is what Domagoj is all about! He is one of the many cogs in Microsoft Croatia, in charge of retail accounts. Sounds simple, and most of the time it is, but it consists of several different daily tasks that include communicating with distributors, hardware vendors, Microsoft colleagues and retail partners all with purpose to deliver a better customer experience and additional profit to all involved. With more than 10 years of working experience both in international organizations and private

sectors he has developed a keen sense for communication, business management and sales. Domagoj provided consistent sales growth on all previous roles, even in declining market situations, demonstrating focus and deep understanding of business processes. Some of Domagoj's previous relevant roles include the positions of account manager and Country product manager for Asus.



#### **Dunja Dukić**, Assistant Manager KPMG Croatia d.o.o.

Dunja Dukić is an Assistant Manager in one of KPMG in Croatia's non-financial audit departments. Before joining KPMG in 2011, Dunja had worked as a high school math teacher after earning her degree in Financial and Business Mathematics at the University in Osijek. Dunja recently spent a year with Atlantic Grupa in the position of Business Development and Strategy Analyst, where she was responsible for providing support to the Company's Management Board in the segment of identification of strategic initiatives, long-term development strategy implementation and business development

activities with a focus on M&A and strategic partnerships. During her five years with KPMG, Dunja has been engaged in the audits of a large number of companies operating in Croatia, with particular focus on consumer and industrial markets. Dunja has also participated in several projects providing audit and advisory services with respect to public offerings of shares on the Zagreb Stock Exchange (IPO's), due diligences and independent business reviews.



# Ana Erceg, Senior Associate | Banking & Finance CMS Reich-Rohrwig Hainz

Ana Erceg joined Bardek, Lisac, Mušec, Skoko in cooperation with CMS Reich-Rohrwig Hainz as a senior associate in 2015, after having completed her junior associate services with a top tier Croatian law firm. Ana works on our clients' finance matters, including non-performing loans, syndicated loans, and loans provided by regional financing systems. Ana is engaged on (re)financing mandates for both lenders and borrowers. Around one third of her time, Ana is committed to transaction work within our corporate and M&A group. Ana's tasks include supporting team leaders on due diligence procedures, red-flagging and composing key issues reports. Ana graduated from the Faculty of Law, University of Zagreb and spent a semester at the

"Université Paris Descartes" Paris, France where she completed her final year exams in French. Ana Erceg is fluent in Croatian, English and French. Ana is pending soon admission to the Bar as a fully licensed lawyer.



#### Nikolina Ergarac, Business relationship manager Raiffeisenbank Austria d.d.

After I graduated at the Zagreb School of Economics and Management in 2008. I started working as trainee in Raiffeisenbank Austria d.d. in Credit Risk Management department. In CRM department I worked for non-retail clients as risk manager and I was responsible for analysis of financial statements and risk assessment. I was in Credit Risk Management department till 2012, after I transferred to Collections and Workout Division – Early Workout Department for non-retail clients. In that department my main assignment was monitoring of clients, calculation of provisions, restructuring

and collection. In that time I was attending various courses, educations and I was part of different projects inside RBA d.d. that helped me in my future specialization. In my previous business experience I focused a lot on a team work and that helped me in my business achievements. In future I see myself developing and improving my previous accomplishments and knowledge, and learning new interesting areas of my business.





#### Orianne Galić, Commercial Excellence Manager SHIRE d.o.o.

Orianne Galić, French national, has graduated with Doctorate of Pharmacy in France. She completed her education with a Masters Degree in Marketing Management specialized for the Pharmaceutical Industry at ESCP Europe in Paris. In 2011 Orianne started her career in Novo Nordisk as Junior Product Manager Hemophilia. In 2013 she moved to Croatia to be a Marketing Project Leader as part of the French International Program for young

professionals. In 2015, she joined a consulting company, Solpharm, to build marketing and business strategy projects for South East Europe Region. From 2015 she is coordinating all Salesforces Effectiveness and Customer Facing Excellence programs for Shire in South East Europe and Poland. Orianne is inspired by learning from senior professionals with experience in different areas of business. In her spare time, she enjoys silk flying, wakeboarding, running and travelling.



### Jelena Grbic, HR Delivery Generalist IBM Croatia Ltd.

After finishing University of Political science I decided not to follow career path in politics or public sector, but rather in business. In 2005 got opportunity for entry level position in IBM and started as Human Resources Assistant. Without previous experience in business I knew I will have to work hard to prove my way in corporation as IBM. I grow through different positions in HR as HR Specialist, Recruiter, Worforce Specialist. I lead two major projects, implementation of SAP in 2008 and Workday in 2016 in local HR. For last 4 years I am leading local HR, taking care of

implementation and management of HR processes and supporting business leaders. During this time I got knowledge in all HR related processes (talent, compensation, benefits, payroll, data management) and built myself as strong HR professional. Although I see my future in HR, I would like to gain additional skills and experience in broader business. In private time I enjoy spending time in countryside with my family.



### **Zdenko Hegeduš, Enterprise Risk Analyst Erste Group**

As Enterprise Risk Analyst I'm currently working within Quantitative research department at Erste bank in Zagreb. Two things brought me to this position. First is my education at High school in Vukovar, then Bachelor degree which I earned at Mathematics department of J. J. Strossmayer University in Osijek. Afterwards I got Master's degree in Financial and business mathematics at the same University. Second is my work experience which I began to collect during the college at Hrvatski Telekom and Vipnet as employee in customer service. After graduation I began to

work at Erste bank as Testing specialist in IT division and after 2 years moved to Risk division at previously mentioned analyst position, where I currently work for 3 years now, helping my colleagues and employer to improve in any way possible. All of this wouldn't be possible without my interests in mathematics, science and technology along with curiosity about how things work which always pushed me to learn more.



### Andrina Horvat, Director of Branch office Varaždin Erste&Steiermarkische S-Leasing

After finishing Faculty of Economics (Finance) in 2006. I got the opportunity to start working in Erste&Steiermarkische S-Leasing Ltd. With no big previous experience I found myself in the situation that I had to work as a leasing coordinator in the company with 90 employees that was growing very fast. My first years in this business were very stressful but after a very short time I felt a great passion in sales. Today I have 11 years of sales and management experience, as leasing coordinator, Key account manager and Director of Branch office Varaždin. Working for only one company in my short business career is something that I am proud of. My current role and

the responsibility is developing and maintaining successful client business relationships selling them our leasing products. My favorite part of doing this type of business is that allows me to meet a lot of different My educational background includes a lot of professional educations (in sales, in negotiation, marketing, public procurement etc.).



#### Ivana Horvat, Assistant Director of the Accounting Department PBZ Card d.o.o.

Ivana Horvat grew up in Zagreb, Croatia where she completed her education at Faculty of Economics and Business of the University of Zagreb with Postgraduate Study of Reporting, Auditing and Analyses. Ivana is a Deputy Director of Accounting Department in PBZ Card, Zagreb. She works in the company since her days as a student, for ten years. Her daily work includes audit trail, implementation of legislation, and aligns with business partners, collaboration with staff from other departments, cooperating with auditors, and sending all financial data in Data Warehouse. She is responsible for all the posting data and information that are entered into the accounting system of PBZ Card. Ivana is strongly motivated to achieve new knowledge and experience in the card industry. She would like to develop professionally through education and training. Likes to work both in a young and ambitious and experienced environment. When she is at home you can

find her playing Croatian traditional instrument, tamburica.



#### Iva Hrešćan, Head of Marketing Poliklinika Bagatin

Iva is a University specialist in business economics with extensive experience in marketing, leading and managing projects and marketing campaigns. After finishing the faculty of Economics she enrolled in a postgraduate specialist study at the Department of Marketing and wrote her master thesis - Impact of commercial marketing on the market of consumer products (Trade Marketing). She is a member of the Croatian Association of Sale Professionals and Croatian Mensa since 2004. Furthermore, she has completed the situational leadership training which made it possible for her

to develop her career in leadership roles and positions. Iva is responsible, organized, meticulous and proactive person with very good knowledge of English and good knowledge of German. She is also a team player and values most a positive attitude and integrity in her team members. With her numerous qualities, she has proven to be a perfect choice for Head of Marketing in Poliklinika Bagatin. In her free time, Iva enjoys dancing, traveling and spending time in nature.



#### **Eva Ivančić**, Sales Associate Yasenka

Eva is currently working as a Sales Associate responsible for business growth at Yasenka, a young Croatian pharmaceutical company based in Vukovar. Born in 1990, she obtained her Bachelor's degree in Economics and Social Sciences at Bocconi University in Milan and her Master's degree in Policy Economics at Erasmus University in Rotterdam. During her studies, she completed internships at Citibank in Milan, The European Commission in Brussels, The Netherlands Bureau for Economic Policy Analysis in The Hague; and participated in a finance research project at Shell in Rotterdam. Before joining Yasenka, she worked for one year as a graduate analyst in the Supply Chain Management department at MOL Group in Budapest. In her enjoys traveling and reading in her free time.



#### Tea Ivanković, Coke Shopper Marketing Manager Coca-Cola HBC Adria

After finishing Faculty of Economics and Business I have joined Coca-Cola HBC as an intern in Planning department. After internship in SC, I gained opportunity to work in Marketing as a Group Product Specialist. My main responsibilities where launches of new products, new packages and developing of national consumer mechanics. After three years, I expand my knowledge in Horeca segment as a Supervisor for Spirits Category Development. I was responsible for marketing plans one of leading Spirits group, Brown Forman. Currently I work as a Coke Shopper Marketing

Manager where I have a lead in all brand related marketing activities on Coca-Cola. I cover specific marketing strategies and tactics for development of dedicated brand portfolio.



#### Tamara Jakopanec, Product manager Podravka d.d.

Tamara Jakopanec is 25 years old and currently working on a position of Product manager in Strategic Marketing in Podravka. She is responsible for subcategory of Special seasonings. Tamara graduated at the University of Zagreb, Faculty of Economics and Business and holds Master degree in Marketing. Since college, marketing is her passion, so she brings this passion in everyday tasks. Tamara is oriented to learning new skills, new trends and languages, so, besides speaking English and knowing Italian, she is learning Russian language. During her internship in Podravka, Tamara was rewarded for being most successful intern in SHAPE Internship program (2015./2016.). Besides her everyday tasks, she enjoys running and spending time with her family and friends.



### Eva Jakupek, Head of logistics and procurement Poliklinika Bagatin

Eva Jakupek has finished Msc. Service Leadership and Innovation at Rochester Institute of Technology where she has acquired knowledge needed to excel in business economics, service leadership and innovation. During her professional career, she has had experience working in the pharmaceutical service sector where she developed organizational, logistic, sales and leadership skills. She is service and results oriented individual,

with strong desire to learn and improve even more. Eva is persuasive and open minded in dealing with different sorts of clients, colleagues, staff and all levels of management. She consistently meets and exceeds job and corporation goals, while also monitoring and improving existing processes and conditions in ever evolving environment. Her special abilities are in organizational thinking, creative thinking, working with others and negotiating. Eva is currently Head of logistic and procurement in Bagatin Polyclinic. In her free time, Eva enjoys in voluntary work and volleyball.



#### Luka Jelčić, Attorney at Law

Luka graduated on Faculty of Law in May 2011. He was admitted to the Croatian Bar Association in 2014 after completing his traineeship at Kristina Rakusa Law Office. Luka is a certified Trademark and Patent representative before the State Intellectual Property Office. He practices Intellectual Property Law and Commercial Law, and is a member of the International Trademark Association.



My name is Anita Juratovac. I am 28 years old, born in Bjelovar. After finishing high school I went to study economics at Faculty of economics and business in Zagreb, where I graduated economic theory. During my student days I have worked on various student jobs, including work in Hypo Alpe Adria Bank as Associate in the payment system. In August 2014, I started my career in Regos as Associate in finance department. In March 2015 I started working in Adecco as Adminstrator of human resources and accounting operations, responsible for labor law and payroll administration related to the employees and clients, for preparation and analysis of financial data for purposes of quality information. My main interests are finance and accounting and my main driver is the possibility to learn something new, accepting new responsibilities and rising up to challenges. Colleagues describe me as very friendly, communicative and reliable person,

well organized with analytical skills.





### Maja Kačavenda, Coordinator Erste Card Club d.o.o.

My name is Maja Kačavenda, I work in Erste Card Club d.o.o. ("ECC") as a Coordinator at Card issuing department. I obtained a Master's degree in finance at the Faculty of business and economics, University of Zagreb in 2012. Except from finance, my studies also included courses of accounting and tax matters. I am fluent in English and I also completed course of Italian level B2. During my studies, I worked on different type of jobs in the area of production, sales and book keeping. I started to work in ECC as a student in 2011. After I graduated, I was offered an Associate position at

Card issuing department. During last five years in ECC, I have proven my desire for personal development, progress and learning, in order to take more important role and responsibilities and I was promoted to a Coordinator for administrative tasks at the Card issuing department. I have good organizational and planning skills. I am initiative, responsible, eloquent, good listener and team worker.



#### **Katarina Kezić**, Associate Wolf Theiss

Katarina Kezić is an Associate in the Wolf Theiss Zagreb office since 2014. Her practice is focused on corporate law, employment and energy. She graduated from the University of Zagreb, Faculty of Law. Before joining Wolf Theiss, Katarina worked in the legal department of the German-Croatian Industry and Trade Chamber supporting foreign investors entering the Croatian market. She is a native German speaker and a court-certified interpreter. Katarina is actively engaged in projects with German-speaking clients.



#### Renato **Knežević**, Territory Service Manager Cisco Systems Hrvatska d.o.o.

My name is Renato Knezevic and I am currently covering Territory Service Manager role at Cisco Systems for Croatia and Slovenia. I was born 22th of August 1986 at Zagreb, Croatia. I finished Technical High School Rudjer Boskovic in 2005, Electrical Engineer course. From 2007 till 2010 I attend College of Information Technologies where I finished Information Technology sub track. From 2013 I am attending College of Information Technologies, sub track Software Engineering where I expect to post graduate next calendar year. From graduation in 2010 I covered different

roles as engineer, technical support and IT coordinator. From 2014. I moved to Prague, Czech Republic where I was responsible for Cisco channel and distribution network in Croatia. From February 2017 I moved to different role at same company Cisco Systems where I am currently responsible for service business. From my personal interests I mostly enjoy good company, tasty food and music.



Aljoša Kokan, Program coordinator Nova TV d.d.

Aljoša Kokan was born on June 17th 1989 in Split, Croatia where he grew up and graduated Project Management at Faculty of Economics. After five years of studies and gaining student work experience he obtains professional practice abroad at IBM Slovenia where he lives and works for six months during 2012. Upon his return to Croatia, he started working for telecommunication company VIPnet at position of Marketing Assistant. After a year of experience in Marketing he decides to take the current position of Program Coordinator at Nova TV company in 2014. At current position he is

responsible for all international sales of license rights for content produced by Nova TV. In addition to that, he is actively included in creating of programming strategy and coordinating various programming projects. In his spare time, Aljoša loves to travel and explore new destinations, cultures and people.





#### Nuccia Kos, Consultant Colliers International

After graduating at the Rochester Institute of Technology, Dubrovnik, I have started my career in a sales department in one real estate agency in Istria and throughout my work I realized that a customer-oriented job position in a real estate industry is a way forward for me. After spending four years in a local real estate agency I have decided to search for a more challenging, fast-paced, international environment. Taking a step out of the comfort zone and moving to Zagreb turned out to be a good decision

because almost a year now I have been working as a Consultant in Colliers International – environment which enables me every day learning and development, gaining knowledge from the best-in-class professionals as well as applying behaviors that lead to success. I enjoy spending my free time with family and friends or in outdoor activities such as walking or cycling.



### **Ivana Kovačić**, Associate KPMG Croatia d.o.o.

Ivana is the Associate in the Management Consulting department at KPMG Croatia, with the focus on banking sector. Ivana has joined KPMG after having spent almost 4 years within Hypo-Alpe-Adria Bank in Croatia. She holds Master's degree in International Economics and Economic Policy from Johann Wolfgang Goethe University, Frankfurt, Germany. During her past year with KPMG, Ivana focused on financial sector related projects, including process analysis and improvement, assessment of internal control system, analysis and business model re-design, sales steering processes, etc. Ivana's project experiences also included engagements in telecommunications and energy sector. Her foreign language abilities

include fluent English, intermediate German and basic Italian. In her free time, Ivana enjoys travelling.



Tea Križan, Advisory Services Assistant EY

Tea Križan has been working in EY Advisory Services since 2015, supporting clients predominantly from public sector in preparation and implementation of EU co-financed projects, capacity building and PI. She seeks to further develop her competences in these areas, especially related to transport sector. Tea has graduated in 2014 from Centre international de formation européenne (CIFE), an institute for European and international studies based in Nice, France. Prior to her master studies at CIFE, she was studying political science at Faculty of Political Science in Zagreb and at University of Oslo with focus on the EU and international affairs, policy and

decision-making processes.



**Luka Krmpotić**, Junior risk manager Erste Factoring Ltd.

During my studies at University of Zagreb, Faculty of Economics and Business I worked as a student worker in small company where I developed an interest for trade in general. Through student internships in PBZ Ltd. and different financial and accounting based courses I gained interest in these fields. After that I decided to enroll Graduate university study program "Accounting and audit". Soon after I graduated, I started my job as an assistant in Operating Business Sector in Erste Factoring Ltd. After one year working there I was familiar with all operational activities of the

company. The second year I moved to the Risk Management Sector where I work to date. In Risk management sector the main part of my job is analyzing financial statements of different companies operating in various industries, so I am able to broaden my knowledge in accounting and in business in general. In my spare time I enjoy watching movies and skiing.





#### Ana Kruljac, Junior BPA and Finance Operations Novartis Hrvatska d.o.o.

I was born in Nova Gradiška, 18th November 1990. After finishing General-education secondary school I moved to Zagreb, where I started undergraduate studies of Business Economics on Faculty of Economics and business. In 2013 I enrolled on Graduate study of Accounting and auditing. During Graduate study I started working in Novartis Hrvatska as Administrative assistant in Finance. Although working operational tasks I learned a lot about process flows in companies, team work and responsibility. In January 2015 I went on student practice in audit (EY), where I was working for a month as Assistant, which was dynamic and teaching. In February 2015 I got offer from Novartis Croatia to join Finance

team as Finance Assistant. Although audit gave me new perspective of business I accepted job offer from Novartis where I was promoted at end of 2016 to position Junior BPA and Finance Operations. Within new position I work on monthly forecasts, participate in preparation of long term plans, prepare monthly reports etc.



### Hana Kundajica, Assistant Manager PricewaterhouseCoopers

My name is Hana Kundajica and I am 30 years old. I have studied at the Faculty of Economics with major in Finance. In 2010 I received scholarship from the IEDC - Bled School of Management for their summer school named Discover Management Program. After graduation, I started my career at PwC as Associate in Audit and Assurance Department. Through the years, I progressed to the position of Assistant Manager. I am participating in audits of banks, insurance companies and construction companies. I also love to teach younger colleagues so I am

providing trainings related to audit and assurance. I am also interested in coaching. In my spare time I love to travel.



### **Darija Livaić**, Dnevnik.hr editor in chief Nova TV d.d.

I have Bachelor's degree in journalism from Faculty of Political Science, Zagreb. During college I started working as a journalist for Nova TV. Next five years in the newsroom thought me a lot about writing news and storytelling. I wanted to learn more about digital journalism so I started to work as a video journalist for news site DNEVNIK.hr. I became a daily news editor and in 2015 an editor in chief. I like to learn new things so I regularly explore different online courses. That is one of the reasons why I find AmCham Talents program very interesting and am looking forward to it.



#### **Ivan Lolić, FB Brand Manager** Novartis Hrvatska d.o.o.

After finishing Faculty of Pharmacy and Biochemistry on University of Zagreb I started my career as Pharmacist aspirant. After passing state exam as licensed pharmacist I decided to continue my career in Pharmaceutical business. In 2008 i got opportunity to work as Medical Representative for AstraZeneca. I was responsible to develop cardio portfolio in Dalmatia Region and was part of Crestor launch team which was one of the best launches in Croatia. After I was responsible for the whole

CV and diabetes portfolio in my region. As I wanted to develop further and develop new knowledges in 2013. I started to take online Master in Health Economics and Pharmacoeconomics on "Universidad Pompeu Fabra Barcelona" In search for new challenges in 2014. I decided to continue my career in Novartis, first as a Medical Representative than as a Key Account Manager for neuroscience. After my career growth through different positions and portfolios, last 4 months I work as a Brand Manager for Rheumatology.



#### **Tomislav Lukačević**, Enterprise Group Presales Consultant Hewlett Packard Enterprise

Tomislav Lukačević has an Electrical Engineering degree and 10 year experience in the enterprise IT industry. He works as a Servers Presales Consultant for Croatia & Bosnia and Herzegovina at Hewlett Packard Enterprise. He is responsible for technology consulting to HPE customers and Channel Partners on products and infrastructure solutions in the enterprise segment with an emphasis on integrated solutions, new generation of datacenters and cloud computing.



# Antonia Lupis, Office Manager and Assistant to the General Manager Metroteka d.o.o.

Antonia Lupis was born in Dubrovnik, Croatia on March 18th 1989. She graduated from Diocesan Classical Gymnasium "Ruđer Bošković" High Shcool in Dubrovnik 2008. In 2007 she graduated from The School of Rhetoric "Ivo Škarić", and year after, she completed the advanced program. She attended Faculty of Law, University of Zagreb. In December

2015 Antonia started working in Metroteka as an administrative assistant. During 2016 she moved on to business development representative and assistant to the general manager. Today she is working as a office manager and assistant to the general manager. Metroteka is a calibration laboratory with one of the largest ISO/IEC 17025 accreditation scopes in Europe. Innovative thinking directed us toward the development of software solutions, and our belief that quality is not only about satisfying standards made us partner of Juran Global in the region. At the moment Antonia is improving in field of Digital Marketing.



# **Adriana Ljutić Gudelj**, Graduate Admission Recruitment and Enrollment Specialist RIT Croatia

Born and raised in The Netherlands, I moved to Croatia in high school. I enrolled at RIT Croatia in Dubrovnik in 2000. During my Junior year I was offered to do an internship at the Vail Marriott, Vail, CO, USA. I spent almost two years in the US where I have completed training in several departments of the hotel. Upon my return to Croatia, I graduated and started working at Suncani Hvar Hotels, as a Special Projects Agent. Wanting to steer my career to explore other industries, I moved to Zagreb in 2006. I started as Junior Brand Manager at Atlantic Grupa where I

worked my way up to Brand Manager for the cosmetics brands Rosal and Zagrebacki Melem. In 2009 I was offered the position of Assistant Director at Tekstilpromet d.d., where I spent the next four years working on developing the company's home textiles product line. Finally, in 2013, I joined RIT Croatia again - this time as an employee, where I have been working as Graduate Admission Enrollment and Recruitment Specialist.



**Ana Maretić, Office Manager** Novartis Hrvatska d.o.o.

With 10 years of professional experience within the multinational environment in the sector of business administration, I would now like to enhance my skills and competences even further by getting a better insight of broader business. I have a strong background in office management and project coordination through various fields which I gained while working at Novartis. Prior to this, I worked for Avon Inc. as a Marketing Coordinator & Translator. I hold two BA degrees - in Teaching and Political Sciences - plus I currently work on my MA in Political Sciences. My main field of professional interest, possibly also a direction of my future career, relates primarily to Communications & PR. Mentoring program in the field of (Patient)

Association Groups which I'm currently enrolled in also reflects this. I've got many preoccupations in my private life, but those I enjoy the most relate to art, culture and travelling, which is due to my keen interest in different cultures and ways of life.





#### Katarina Mihaljevic, POS Desk Etranet Grupa d.o.o.

Katarina (born 29th of May 1993), graduated from Secondary School of Economics in Zagreb and enrolled in the Faculty of Economics; Business Economics study program where she earned a Bachelor's degree in July 2016. Due to great interest for the field of finance, she enrolled in the Graduate Study Program at the same university, the Finance study. In her free time she volunteered in the accounting office. She has been an employee for the ETRANET Group d.o.o at the position of POS Desk since October 2016, where she has acquired a lot of experience concerning financial processing and tax laws. Very ambitious, speaks English and Italian.



Vedran Miljan, Assurance Services Manager EY

Vedran Miljan is a Manager in Assurance Services in EY. He joined EY in 2011 and has been working in Assurance services since then. Vedran holds a bachelor degree from the Faculty of Economics and Business, University of Zagreb. He is an ACCA Affiliate and Certified Auditor with the Croatian Chamber of Auditors. Vedran has gained extensive experience in financial statements auditing under the International Financial Reporting Standards (IFRS) and Croatian Financial Reporting Standards (HSFI). As an engagement manager / team member he participated in a numerous audit engagements, reviews and other assurance engagements. Vedran has

expertise is the oil & gas industry and he has participated in the number of financial industry engagements. Vedran is fluent in English and Croatian. In his free time, Vedran enjoys travelling and reading books.



Filip Močibob, Head of Investors Relation Valamar Riviera d.d.

Born in 1989, Filip Močibob graduated from the University of Zagreb's School of Economics and Business, where he also received his Master of Economics degree in Finance (Summa Cum Laude) in 2012. In 2013 Mr. Močibob began his career in Riviera Adria d.d. (now Valamar Riviera d.d.) as the Management Board Assistant. There he worked on numerus projects with regards to the reorganization and restructuring of the Group. Following the mergers within the Group (end of 2014) he was appointed as the Head of Investors Relations. The company received numerous awards within his scope of work (Best Investor Relations in Croatia in 2015, Share of the Year in 2015 and 2016, etc.). In 2015 he finished a certified

program for investor relations managers organized by the Zagreb Stock Exchange and Business Academy Experta. Mr. Močibob is a member of the Supervisory Board of Tourist Association of Raša. His future interests are developing himself via a professional growth in both real and finance economy.



Ana Mudronja Ozimec, Partner Sales Executive Microsoft Hrvatska d.o.o.

With more than 15 years' intensive experience in IT, holding different positions from trainer to department manager, with strong tale in sales processes and execution, through many projects and everyday business challenges, Ana is strongly focused on customer success driving their digital transformation. With great passion for technology, drive for results had pushed Ana to always learn and trying different approaches and methods to problem solving. Ana is currently working in Microsoft holding Partner Sales Executive – Solution role managing top strategic, solution partners, accelerating their transformation to the cloud, helping them driving customer digital transformation by supporting their Cloud journey from G2M strategy to opportunity identification and business transformation. Ana joined Microsoft 2 years ago, on Partners Sales Executive – Cloud role, having the opportunity to work with top SMB partners, leading their cloud transformation.





#### Lado Nazifovski, Assistant Manager KPMG Croatia d.o.o.

Lado Nazifovski is an Assistant Manager in KPMG Croatia's Deal Advisory department with ACCA member status. Since joining KPMG in 2011, Lado spent several years in KPMG's financial sector audit department where he gained significant experience in audit engagements for banks, insurance companies, leasing companies and investment funds in Croatia and Bosnia and Herzegovina. In 2016, he transferred to the deal advisory department, where he has been involved in advisory projects including due diligence, restructuring, Asset Quality Review projects, NPL portfolio sale transactions and others. Lado's foreign language abilities include fluent English and basic Italian. His personal interests include music (guitar) and literature.



#### Ivan Nemet, Product Specialist Pliva Hrvatska d.o.o.

My educational background includes Master's Degree in Pharmacy from University of Zagreb and MBA from Cotrugli Bussiness School. I have 8 years of experience in branded generic business inside Croatian based international pharmaceutical company. I'm experienced in marketing and sales of innovative and branded generic medicines, new product launches with a proven track record of success. My interests are the new business models in the pharmaceutical industry, because we live in challenging times when the environment is constantly changing very fast. It's crucial for any business these days to monitor environment, foresee these changes and

apply new activities in the company. The impressive list of speakers who are leaders in their field of work, gives me, as a participant, unique opportunity to learn from their experience and gain valuable knowledge. The AmCham program also provides excellent opportunity for networking, and knowledge sharing with young leaders from different sectors.



### Tena Nuber, IT Demand & Delivery Manager Raiffeisenbank Austria d.d.

Graduated in 2009, I have earned a degree in Business and Financial Mathematics at the University of Zagreb, Department of Mathematics. My working experience started six and a half years ago in Raiffeisenbank Austria d.d. as a trainee in Strategy Collection Department, Credit Risk Division. As a business analyst I was involved in two major projects, Debt Manager Solution in collaboration with Raiffeisen Bank International and ComDebts – Debt Collection Management project. That experience defined my future career interests and personal development. Over the study years I was active in sport - training athletics. Being a member of Croatian

national team I have gained some valuable perspectives concerning team spirit and contribution, as well as individual achievement, which apply not only in a sport setting but also in a work setting. For the past two years I have continued to develop in business analysis and planning by working on various projects as IT Demand and Delivery manager at RBA.



Lana Palijan, Assistant Manager KPMG in Croatia d.o.o.

Lana Palijan is an Assistant Manager in KPMG in Croatia's Tax department specialized for Transfer Pricing. Before joining KPMG in October 2015, Lana worked with Leitner+Leitner Consulting d.o.o. for three years. She completed her degree in business economy majoring in trade and finance at the University of Zagreb's Faculty of Economics. During her past year and a half with KPMG, Lana has gained experience in project teams working on engagements involving preparation transfer pricing studies, involvement in various benchmarking analyses including search of various databases. Lana's project experience has included a wide range of industry sectors including banking, tourism and leisure, food and drink, retail, media,

energy, the public sector and others. Her foreign language abilities include fluent English and basic German. Lana's personal interests include travelling and sport activities.





#### **Ivana Plavetić**, Production coordinator Nova TV d.d.

Ivana Plavetić is a production coordinator for Nova TV d.d. Production department. She graduated from the Falculty of Economics and Business, University of Zagreb, majoring in Accounting. Her professional career started in 2010 as an assistant of administration and finance for a small, private telecommunications company. In 2012, she began working at Media Pro Audiovizual d.o.o. as a production assistant, and then, in 2013, moved to Nova TV d.d.. Over the years she has worked on various reality programs such as MasterChef, Super Talent, and Tvoje Lice Zvuči Poznato. Her responsibilities include reporting, controlling and forecasting budgets, liaising between other departments and production, mostly accounting and finance, and other general and administration tasks. In her free time she enjoys reading books, puzzles, and traveling. She is looking forward to new experiences and learning new things.



#### Marinko Rade, Principal Bolnica za ortopediju i rehabilitaciju

Marinko Rade, M.Sc. in Orthopaedic Medicine, and PhD in Clinical Medicine (Physiatry) is the Director of "Prim. dr.Martin Horvat" Orthopaedic Hospital Rovinj, Croatia, Post-doctoral researcher at Kuopio University Hospital and University of Eastern Finland (Finland), researcher in the Department of Genetic Epidemiology at King's College of London, and member of the Chairmanship of the Croatian Association of Employers in Health. His special interest in the research field lies in the quantification and understanding of

innate neural protective mechanisms with the final aim of constructing new diagnostic algorithms and conservative therapies for spinal pathologies. Among else, he has been awarded with the "Young Scientist Award" by the Finnish Spine Society in 2013, 2015 and 2016. He has also been awarded with the "2014 Young Spine Investigator Award" conferred by the international topranked scientific journal Spine (Lippincott Williams & Wilkins). The title of his Doctoral thesis is: "Between Neuroradiology and Neurophysiology: New Insights in Neural Mechanisms".



#### Nina Radicevic, Commercial Assistant U.S. Commercial Service, U.S. Embassy Zagreb, Croatia

Nina Radicevic is currently the Commercial Assistant at the U.S. Commercial Service, U.S. Embassy Zagreb, Croatia. Her duties are to assist U.S. exporters and investors when dealing with Croatian buyers and government decision-makers; and to assist Croatian companies and entrepreneurs investing in the United States. Her most active sectors are security and safety, medical equipment, advanced manufacturing and cybersecurity. Ms. Radicevic joined the U.S. Department of Commerce in February 2013 and prior to her employment she was an Intern in the very same section. During her high school and university education, she volunteered in youth and student organizations, which allowed her to travel throughout Europe and lead several EU funded projects. Ms. Radicevic received the Rectors Award from the University of Zagreb in 2012 for

organizing student project Zlatni indeks. Ms. Radicevic has a minor in Business and Economics and a major in Auditing and Accounting.



#### Ana Ražov, Tender Manager PL/SEE SHIRE d.o.o.

Ana Ražov graduated on College of Business and Management, majoring in Business Economics and Finance in 2008. During study, she was a teaching assistant at the Department Accounting and Auditing, as well as Business Analysis. Upon graduation Anna started her career as a financial auditor. 2013 she joined Shire as Finance Associate. Being a highly motivated and diligent worker, Ana was promoted several times and her current position is Pricing & Tender Manager for Poland and South East Europe. She has highly developed analytic and problem solving skills. She is motivated by learning

and a variety of business challenges. In her free time she likes to travel around Europe with her family and friends. She is passionate about music, energetic and outspoken.





#### Ante Rebrina, Senior Business Relationship Manager Raiffeisenbank Austria d.d.

I've started working in Raiffeisenbank Austria d.d. seven years ago as a student in Risk Retail where I began my professional career after graduating at Faculty of Economics and Business Zagreb (majoring in Finance at 2011). After Risk Retail Department I have moved to Corporate SME Department which is more close to my professional interest. Among other things, current job offers me the opportunity to constantly expanding horizons and cooperation with successful entrepreneurs from different industries and as Business Relationship Manager my task is to take care for credit portfolio of legal entities and seek new opportunities for business cooperation. I'm looking forward to meet young people from various Industries and gain knowledge from experienced leaders. Spending quality time with my wife and son and play team sports with my friends are my usual free time moments.



Dina Slunjski, Odvjetnica Law Firm KALLAY & PARTNERS Ltd.

Dina Slunjski joined the Law Firm KALLAY & PARTNERS Ltd. in 2012 and she became an Attorney at Law in 2015. Most recently she passed the Trademark and Design Attorney exam before the State Intellectual Property Office of Croatia. Her areas of expertise include intellectual property and unfair competition, corporate and commercial law, debt collection, civil law, legal issues related to real estates, labor law, administrative law and bankruptcy law. In her work experience she had chance to manage small team of employees in department which was dedicated to a particular client. During that time she showed that she is reliable, well organized

person with great analytical skills. She looks forward to specialize in trademark prosecution and gaining experience in all matters relating to intellectual property rights and unfair competition.



**Dalibor Smoljanović**, Assistant Manager KPMG Croatia d.o.o.

Dalibor Smoljanović joined KPMG in Croatia in October 2012 and is an Assistant Manager with ACCA affiliate status in one of KPMG in Croatia's non-financial audit departments. Before he joined KPMG he earned the Rector's special award from the University of Zagreb for a Case Study Competition project in 2011. He also worked for Valamar Hotels and Resorts as an intern in the Finance and Controlling Department and was a football referee with the Croatian football referee organization. Dalibor's experience with KPMG includes audit-related experience in Croatia such as performing statutory audits and audits of Group Reporting Packages, audits in accordance with International Financial Reporting Standards and

Croatian Financial Reporting Standards. He has gained experience in various industry sectors, including food and drink, retail, tourism, telecoms, infrastructure, pharmaceuticals and financial services. Dalibor has also participated in accounting advisory projects. Dalibor is fluent in English.



Anamarija Sporiš, Payments Specialist Raiffeisenbank Austria d.d.

After finishing Mathematic gymnasium in Zagreb in June 2004. I graduated on Faculty of Economics in October 2009. In January 2009 I started working in Raiffeisenbank Austria d.d. as Assistant in Card center where I got opportunity to meet world of banking, gain new experiences and to cooperate with other organizational units in Bank. In May 2015. I started working in Transaction services as Chief Assistant while constantly educating in various areas and participating in projects related or unrelated directly to the area of my work. Since January 2017. I work as Payments specialist in Transaction services where besides responsibilities in Sector and participation in projects in the Bank involving the bank jobs I also

participate in working groups outside the Bank. Since I've been in this position for a short period there is still a lot of skills and experience to gain, but hopefully, with the time, I will expand my knowledge to a much wider area.





#### **Tatjana Stjepanović**, Technologist in Research and Development Podravka d.d.

Tatjana graduated 2014 from the Faculty of Food Technology and Biotechnology, University of Zagreb. The same year she received Rector's Award for student scientific work which also won the 3rd place on 18th international competition "Tehnologijada". After graduation she started her career as a SHAPE intern in Podravka. Today she works as a Technologist in Research and Development (Fish products Development – EVA brand). Through short period of time she learned about complexity and specificity that each category of products carries and in collaboration with other sectors she learned a lot about the product development process which also includes administrative work. After 8 years of training basketball and

achieving successful results, she continually strives to good teamwork. Among other qualities she is organized, flexible and passionate towards work. Tatjana enjoys every opportunity for education and looks forward to new challenges and experiences.



#### **Sandro Stojaković**, Communication specialist Adria Region and Croatia Abbvie d.o.o.

My name is Sandro Stojaković. I work as a Communication Specialist in Abbvie Ltd., a Croatian branch of one of the leading biopharmaceutical companies in the world, Abbvie Inc. I was born on March 29, 1992 in Zagreb, where I attended both primary school and foreign language secondary school. Shortly before graduating from Communication science at

Croatian Center for Croatian Studies at University of Zagreb in 2015, I joined a PR consultancy company Hauska & partner as an intern and soon became a full time employee on the Communication Assistant position. After spending a year and a half in a dynamic PR environment, an opportunity to become a part of Abbvie's team presented itself and I decided to grasp it. I am fluent in English and own a B2 level Deutsches Sprachdiplom (German language diploma). My interests include watching movies or a good sports match, particularly if it is a handball one, since I have played that sport for ten and have been a referee for eight years.



### **Danijela Subotičanec**, Controlling Analyst Podravka d.d.

Danijela is a Controlling analyst in Corporate Reporting and Analysis in Podravka Inc. She graduated from the Faculty of Organization and Informatics, University of Zagreb, majoring in Economics of Entrepreneurship. Danijela completed Podravka's SHAPE trainee program in the sector of Controlling where she was recognized as one of the three best trainees of the generation. Her job responsibility is analyzing business activity, interaction with management and recommendations in order to support decision making. Her professional goal is continuously improving her knowledge and learning new skills. In her free time she enjoys dancing,

traveling and spending time with her friends and family.



### Tomislav Ščrbak, Prodajni Inženjer - Sistem intergrator Schneider Electric d.o.o.

My name is Tomislav Ščrbak and I live in Križevci. I work in Schneider Electric Croatia at position Key Account Manager for SI (System integrator), industry business. My main assignments are sales industry equipment to dedicated client like a system integrator, management of sales and relationship with customer, technical support for Industry Equipment like PLC, ePAC, SCADA solution and also promotion of new solution in field of automation. Before, I have worked twelve years in engineering company in projecting and development of programs for PLC for industrial automation,

development of applications for management and control systems SCADA and HMI, making final documentation, development and parameterization of communication networks, commissioning and field work. By profession I'm computer engineer with many years of experience in projecting, developing applications for industrial automation platforms at Siemens and Schneider Electric in various industries.





#### Mirela Šmintić Kocković, Senior Expert for education and development Erste&Steiermärkische Bank

I hold a degree in Sociology and Croatology from the University of Zagreb. I joined the Erste in June 2005. My main responsibilities as a HR Development Partner for the Retail and Corporate divisions include managing staff training, undertaking training needs analysis, arranging courses, developing internal talent programs, supporting business needs through individual staff development and upskilling as well as engagement

and motivation of all employees. As my job provides me with various touchpoints in areas such as economics, finance, sociology, andragogy, etc. it allows me to engage in multi-faceted projects and to better understand needs of my internal clients in order to offer them training and development services tailored to their professional pathways. My other interests include reading books on psychology and human relations, coaching and outdoor family activities.



#### Dijana Šivak, New Media web editor NOVA TV d.d.

Four years ago I have joined Nova TV team as Operational Scheduler for SVOD service OYO where I got the opportunity to meet the world of broadcast media. Now, I'm in charge for websites novatv.hr, domatv.hr and OYO.hr. My core responsibilities are establishment and implementation of On-Demand and website management strategies, content management (which includes development, strategy and production for websites and On-Demand) and business/financial analysis in TV and Video services

department. I would say for myself that I'm digital media professional with vast experience in digital content media management who enjoys connecting with others to get things done. Great in organizing others into effective teams and turning concepts into practical working procedures. I have Bachelor's degree in political science from Faculty of Political Science, Zagreb.



### Ivona Šuško, Independent Business Relationship Manager Raiffeisenbank Austria d.d.

I was born in Zagreb, on 18th October 1987. After finishing Language Gymnasium, I graduated from the University of Zagreb at Faculty of Economics and Business with Master of Economics degree in Finance in September 2011, with great honor. As member of oikos Zagreb, student organization for sustainable economics and management, I received A Special Rector's Award in Social Sciences for participation in organization of International Student Conference "Time to Rethink Economics 2010". In November 2011, I started working as Business Relationship Manager in SME Corporate Department at RBA and have been in current position since October 2016. My job position includes complete responsibility for credit portfolio of legal entities, which lead my focus of interest in similar business

activities, such as Financial Analysis and Credit Risk Management. My personal and professional goal is constantly improving myself.



#### **Predrag Tutić**, Senior Real Estate Agent Erste Nekretnine

I have started my career in a family company, managing business related with a café bar and an exchange office. After three years, I have continued my career in sales department of a telecommunication company Vodatel. In 2008 I got the opportunity to join the local team of Spiller Farmer, as a Commercial Broker doing consulting and representation services in commercial real estate. In 2012 I continued my career in real estate sector as Real Estate Agent in Erste nekretnine where I have been working on sales of residential properties as well as on lease and sale of commercial real estate. In 2014 I was promoted to the position of Senior Real Estate

Agent where my main duties included responsibility for VIP clients, assessment of commercial real estate, leading portfolio of commercial real estate and defining the sales strategy and sales prices of commercial foreclosed properties. During my career I have gained experience regarding sales, negotiation, managing Real Estate portfolio and building work processes.





#### **Azer Viđen**, Project Manager Croatia, Bosnia & Herzegovina Schneider Electric d.o.o.

Azer Viđen is the Project Manager for Croatia, Bosnia and Herzegovina at the Schneider Electric, the Global Specialist in Energy Management and Automation. His key responsibilities include development and execution of complex energy projects, progress monitoring, risk assessment, contract management and tender coordination, everything in order to meet customer satisfaction and project profitability. Previously, he worked for four years in Dalekovod as a Site Manager and later as a Project Contracting Manager in Engineering Division for Electrical Substations. During that time he took an opportunity as a Site Manager for one big international project in Sweden.

In 2010 he graduated on Faculty of Electrical Engineering and Computing at University of Zagreb, majoring in Electrical Power Engineering. In 2014 he passed the exam for Licensed Professional Electrical Engineer at the Ministry of Construction and Physical Planning of the Republic of Croatia.



### Matija Vragović, Financial Accountant Abbvie d.o.o.

Born in Zagreb, November 5th 1991. Possess Project Management Specialist degree acquired at Baltazar Zapresic University of Applied Sciences as well as a Bachelor Degree in Business Economics and Finance. Currently working as a Financial Accountant in lead affiliate for Adria region containing seven countries such as Serbia, Bosnia and Herzegovina, Macedonia, Albania, Montenegro, Kosovo and Croatia. Prior joining AbbVie in February 2016, Matija worked as a student for Abbott Laboratories at a reception desk and

in Mylan as a Marketing Assistant and later as an Accounting and Finance Assistant. Matija is also certified Project Management Associate/IPMA LEVEL D from October 2015. Recently he won EEMEA Vice President Award for outstanding contribution in day to day business with innovative project which connect all seven countries within Adria region. Apart from business he is very great enthusiast in travel, food, football and cars.



### **Ivana Vučemil**, Head of customer care Adacta d.o.o.

Ivana Vučemil is a master of economics who graduated on Faculty of economics and business in Zagreb. As highly motivated and ambitious, she applied for university postgraduate program on Faculty of economics and business to become university specialist in financial reporting, analysis and audit. While studying, she became member of eSTUDENT organization where she was selected as team leader. While leading project during that year, Ivana learned how to coordinate budget, professors, students, people from business area. Ivana got job in Adacta in 2013, as financial consultant in MS Dynamics Nav system. One year after she got promoted to head of customer care. Ivana is still in this position where she has to manage all the customer tasks and take care of existing clients. She is in charge of

department financial plan and customer satisfaction. Ivana is very interested in sports and she has been dancing for 15 years. Ivana speaks English (she passed Cambridge's CAE) and Russian (B1).



#### **Dino Vundać**, Junior Controller Erste & Steiermärkische Bank

After Finishing Faculty of Economics I got opportunity for entry level position in Erste & Steiermärkische Bank as a Controller of Corporate business lines. During the time spent in bank I grew through different activities including reporting, planning, data mining, developing presentation skills and analysis of different bank activities which includes wider sense of business activities in transformable environment which is strongly presented nowdays. Also I realized that I have developed some soft skills which are crucial in order to work in changing business environment such as flexibility, teamwork, communication skills and work ethic.

Throughout personal development I realized that I would like to gain additional skills, knowledge and experience in Controlling but would also like to broad my knowledge in diverse business activities including leading, adapting to changes, negotiation skills, doing business globally and such. In private time I love to travel and actively spend time through sports activities.



Ivan Zornada, Associate Wolf Theiss

Ivan Zornada is an Associate in Wolf Theiss Zagreb office since 2013. He specializes in corporate and employment law as well as in pharmaceuticals and healthcare regulatory issues. Before joining Wolf Theiss he worked at a Rijeka-based law office. Ivan graduated from the University of Rijeka, Faculty of Law. He spent the last semester of his studies at the University of Trieste, Faculty of Law writing his final thesis. During school he participated in several competitions that broadened his knowledge in multiple areas of law, including a number of moot court competitions. Ivan speaks English, Italian and Croatian.



Iva Žulić, Tax Services Senior EY

Iva Žulić is a Senior in Business Tax Advisory (BTA) in EY. Iva graduated at the Faculty of Economics and Business, University of Zagreb, majoring in Business analysis and planning. She started her professional career in 2014, first as a student in human capital tax department and afterwards continuing her career in BTA. Her professional experience cumulated as result of involvement as engagement team member in tax due diligence projects and consulting services in relation to CIT, VAT and excise duty advisory projects and compliance. Iva has experience in various industries including production, pharmaceutical industry, construction and telecommunication. In her free time, Iva enjoys hiking and volunteering.