

Curriculum Vitae

Boris Petrušić

Country Leader Croatia

Cluster Leader, Sales Director - Hungary, Serbia, Croatia

Oracle Hrvatska

Experience



Jun 2023 - present	Country Leader Croatia, Oracle
Jun 2025 – present	Cluster Leader, Sales Director – Hungary, Serbia, Croatia
Jun 2021 – May 2025	Cloud Cluster Leader, Sales Director - Hungary, Slovakia, Serbia, Croatia
Jun 2019 – May 2021	Senior Sales Manager
Jun 2016 - May 2019	Technology Sales Leader
Mar 2007 - May 2019	Senior Account Manager
Perpetuum Mobile 2003 – 2007	Account Manager
@Mreza IT magazine 2001 - 2005	Freelance writer, contributor
Alfatec Group 1999 – 2003	IT System Specialist

Education

2001 - 2023	Micro-credentials:	IT management, Cloud, Leadership, Sales, Finance, HR, Compliance & Ethics...
2018 – 2019	IESE Business School	Emerge Global Program
1996 – 2001	Technical Polytechnic, University of Zagreb	Bachelor's Degree, Electrical Engineering

Personal

Born:	1977 - Zagreb, Croatia
Status:	Married, two children
Languages:	Croatian, native English, advanced German, basic
Interests:	Playing guitar, DIY home projects, trying to beat son in FIFA

1. Why do you think membership in the AmCham is important for businesses operating in Croatia?

Through participation in AmCham, members gain access to an extensive network of stakeholders, including business leaders, government officials, and industry specialists. In addition, AmCham promotes collaboration between the private and public sectors, supporting the adoption of best business practices that contribute to the advancement of Croatia's economy and society.

2. What motivates you to be an AmCham Board Member?

Contributing to the business community, networking with colleagues from different industries and promoting visibility of our companies.

3. Why do you feel you are qualified? What skills do you bring to the position of Board Member?

Over 25 years of professional experience honed through various international managerial roles in one of the largest enterprise IT corporations will support me in adding value to AmCham Board and membership companies.

4. How have you been active in AmCham in the course of the past year?

Appointed in December 2023, I serve as Secretary Treasurer on the AmCham Board of Governors, where I am actively engaged in all Board activities. Oracle Croatia has been a long-standing AmCham Patron member, contributing to the work of the AmCham and supporting various business initiatives.

5. What activity or Committee would you like to participate in and be responsible for?

Digital Economy Committee